

GIRIJAN COOPERATIVE CORPORATION LIMITED: VISAKHAPATNAM

Rc.No.82/2019-RMD

Dt:12.03.2019

WANTED SUPERDISTRIBUTOR FOR RAYASEEMA REGION

Girijan Cooperative Corporation (GCC), a Govt. of AP undertaking is promoting a wide range of Girijan products in the State and in the lookout of appointing a Super Distributor for Rayalaseema Region. For eligibility criteria, Terms & Conditions, pls visit website: www.apgirijan.com or mail to apgirijan1956@gmail.com/gmrmdgcc@gmail.com. Last date for receipt of applications:19.03.2019.

VC & Managing Director.

WATED SUPERDISTRIBUTOR FOR RAYASEEMA REGION

Girijan Cooperative Corporation (GCC), a Govt. of AP undertaking is promoting a good range of Tribal products in the State and in the lookout of appointing a Super Distributor for Rayalaseema Region.

The following are the eligibility criteria for appointment of Super Distributor in Rayalaseema region:

Nature of Business:

- The Agency should be in the line of marketing of FMCG or in related field such as carbonated of Drinks & Water bottles
- The Agency to be an existing Distributor of such products.
- The Agency should have infrastructure facilities like godown etc.
- The Agency should have Marketing team to handle the entire requirement
- The Agency should have own transport fleet to supply products to Distribution channel.

Responsibilities:

- The Super Distributor of Rayalaseema shall identify new distributors in the Mandal level all along Rayalaseema region
- The agency will follow the criteria for appointment of Distributors recommend by GCC.
- They agency will identified institutional business like Government Hostels, Tourism sector and Hotels.
- The Agency shall have to identify business entrepreneurs who are able to invest / appoint franchise outlets in major locations of Rayalaseema area.

Target:

- The Super Distributor of Rayalaseema shall achieve monthly target of Rs10.00 lakhs through its Distributors and Institutional sales etc.

Supply Point & Commissions:

- The supplies to Super Distributor will be from RMD Godown point, Thirupathy at Super Distributor rates. There will be defined Distribution

margins @ Super Distributor/ Distributor/Retailor/MRP and there shall not be any deviation.

- The supplies to Super distributor are against RTGs payment of Super Distributor prices of GCC.
- The Distributor wise sales details shall be informed by every week end.

Required documents:

- GST certificate
- Agency authorisation certificate
- Income tax Assessment/ PAN etc.
- Copy of the Bank transaction for last quarter showing online remittances for the products handled by them.
- Copies of Invoices supplies to Distributors/retailers
- Clientele list with phone nos

Other works:

- The agency at the request of GCC shall replace un productive distributors with experienced / potential distributors.
- The Agency shall also take up promotional activities during the festival seasons or on any special occasions.
- Special campaign activities like kiosk sales at important locations will be taken up the agency.
- Any other work entrusted by GCC from time to time.

MOU:

- The Agency will be entering into an MOU. The tenure will be for one year and will be renewed purely basing on the performance of the Agency on yearly basis.

Application:

To apply for Super Distributor for Rayalaseema area, the business proposal with Biodata and above requisites will be mailed to website: www.apgirijan.com or mail to apgirijan1956@gmail.com/gmrmdgcc@gmail.com up to 19.03.2019.

VC & Managing Director.

